## Verdesian Performance Guarantee

- Q: What if I already use qualifying Verdesian-branded products?
- A: Thank you for your business and partnership. This offer is intended for new acres ONLY. If you have acres that are not currently treated with applicable Verdesian brands, you have the opportunity to qualify.
- Q: Why do I have to sign-up?
- A: The information provided in the sign-up form enables us to track the results we believe you will have.
- Q: How do you calculate my return on investment?
- A: The yield increase in units will be calculated in dollars using the market price at your local elevator on the day of harvest.
- Q: What is the minimum for acres to participate?
- A: There are no minimum acres required to participate, but the treated portion of your crop should be at least the same size as the check strip, which is a minimum of 2 passes (i.e.: 70' wide) per field. You can work with your participating retail salesperson to determine how many acres makes sense for your farm.
- Q: What do I need to do to validate results versus untreated acres?
- A: For just the guarantee, you need Yield monitor map results or yield monitor data from both the treated and untreated acres.
- Q: What is required from me to submit a claim?
- A: A fully completed sign-up form (due in no later than June 30, 2021), and yield results from yield monitor maps or yield monitor data, must be submitted by December 1, 2021.
- Q: What do I get if I do not see the expected results?
- A: From your participating retailer you will receive either a credit on your account equal to the price you paid for only the qualifying Verdesian-branded products, OR an equal dollar amount of the same or another Verdesian product at no charge to use the next crop season.

- Q: What are the expected results?
- A: A positive return on the investment made in qualifying Verdesian-branded products greater than, or at a minimum, equal to the price paid for only those products.
- Q: What are expected results if I use two qualifying Verdesianbranded products vs. only one product?
- A: Past trials have shown an even greater potential return using two vs. just one. Growers who use two products can expect to get the full cost of both products covered in the event of a claim.
- Q: Who should I submit sign-up forms to?
- **A**: Fully completed sign-up forms should be submitted online.
- **Q**: Will I be reminded of expectations (e.g., mid-season photo) during 2021?
- A: Yes. We see this as a partnership with you, so we will follow up throughout the season to help ensure our mutual success.
- **Q**: Am I obligated for any future purchases/commitments if I participate?
- A: There is no obligation for future purchase, but once you see the benefits of using Verdesian products in your crop production on a small scale, imagine the increase in return you'll get when you use them on all your acres.
- **Q**: Which products are eligible for the Performance Guarantee?

A: Accolade NutriSphere-N QDO

**AVAIL** SEED+

**AVAIL T5** SEED+ GRAPHITE

**AVAIL HV** Take Off LS CROP+ Tuxedo MicroSync Brands Preside Ultra Primo GX2 NUE-Charge G Primo Power CL NutriSphere-N

NutriSphere-NHV

Primo R1

NutriSphere-NH3

For more information or to sign up online visit vlsci.com/VPG2021 | 919-887-9668

