

Verdesian Performance Guarantee

Q: Why do I have to sign-up?

A: This is a partnership and team effort between all of us (Verdesian, you, and the grower). The sign-up ensures we all know our part and responsibilities in the Verdesian Performance Guarantee.

Q: What are we (the retailer) provided if the product does not realize desired results?

A: In the event of a verified claim, Verdesian will deliver free of charge a replacement product to your participating location within 60 days after the date all required claim information is submitted.

Q: What are we supposed to provide growers who file a claim?

A: You have the option of giving the grower a credit on their account for the price they paid on only the qualifying Verdesian-branded products, or the same or alternative Verdesian product free of charge for use the following crop season.

Q: What are the desired results from the growers?

A: Growers sign-up to participate and follow through on all the qualifying criteria. Ultimately, they see the payoff of using Verdesian products for themselves and start using them on all the acres they farm.

Q: Which growers are eligible?

A: Any grower could be eligible, but only those that submit a complete sign-up form and follow through on the qualifying criteria are part of the guarantee. The ideal growers are those that you know will give this attention, and they desire to succeed in maximizing their return on any investments.

Q: What is required to submit a claim?

A: For a claim, a completed sign-up form, which must be completed online no later than June 30, 2021, and yield results for both treated and untreated acre, which must be submitted by December 1, 2021.

Q: Where do I submit completed forms from growers?

A: Grower sign-up forms should be completed online at vlsci.com/VPG2021.

Q: How can we/should we engage the Verdesian Account Managers?

A: They should be involved from the beginning to review the Verdesian Performance Guarantee with you, answer your questions, help with determining what promotions you'll do, and in setting goals for new acres.

Q: Are there minimums or maximums on the acres covered by the program?

A: No minimums or maximums. You can work with the grower to determine what makes sense for his/her situation; however, the check plots must be at least two passes wide (i.e.: ~70'). There should be enough acres in both the treated acres and check acres to show a good representation of performance. Checks must be in a representative part of the field. Checks must be defined. This can be done by the grower and retailer "dropping a pin" (geotagging) on the location during application.

Q: Which products are eligible for the Performance Guarantee?

A: AVAIL	NutriSphere-NH3
AVAIL T5	NutriSphere-N QDO
AVAIL HV	SEED+
CROP+	SEED+ GRAPHITE
MicroSync Brands	Take Off LS
NUE-Charge G	Tuxedo
NutriSphere-N	Preside Ultra
NutriSphere-NHV	

For more information or to sign up online visit vlsci.com/VPG2021 | 919-887-9668